

# **ASA GRUPPE**

REAL ESTATE- AND ASSET-MANAGEMENT TRANSACTION CONSULTANCY





"Trust is good, to check up is better."

The revenue of a property on sale is already evident in the object's Exposé.

However, what should be of much higher interest for you as a purchaser is: Does the object also have the potential to provide revenue?

Or have the vacancies been erratically reduced shortly before the sales procedure? And has this been done through the reduction of the average rate of the net cold rent?

In a "Net Operating Income Audit" we inspect the commercial history of the property, to enable the determination of the sustainability of the NOI.

Besides the mere data and documentation inspection, we evaluate the service efficiency of the property manager, in order to be able to provide you with possibly pivotal advice prior to the transfer of ownership.

### Significant Features of the "NOI Audit" are

- The reliable evaluation of the sustainability of the current NOI through the analysis of historical and up to date commercial management data.
- Preparation of NOI Audit Reports for each object contingent upon the specific requirements and on short notice.
- Continuous documentation of all work results on the webbased "ASA Pier".

## CONTACT

#### **ASA GRUPPE**

Kurfürstendamm 33
D-10719 Berlin
Germany
T + 49 30 212 499 0
F + 49 30 211 017 0
consult@asa-gruppe.com
www.asa-gruppe.com

We hope that you are interested!

Simply contact us; we will be pleased to provide advice!

Frank Darnstädt | fd@asa-gruppe.com

Detlef Rüster | dr@asa-gruppe.com

T + 49 30 212 499 0

# Selected **Components** of the "NOI Audit" Services

- Examination of the up to date, anonymised list of tenants with vacancy rent rates and open item status etc.
- Random examination of rent payments via bank account receipts: random selection of approx. 10% of the rental contracts over a time span of two months
- History of the vacancy and fluctuation development, verified over a time span of at least two years
- Identification of the history of move-in and move-out rates over a time span of at least two years
- Analysis of the open item development within the last two years.
- Analysis of the current commercial rent situation: duration, indexing
- Retrieval of the current deposit status and investigation of its verification
- Analysis of the last two operating costs calculations

- Evaluation of the service efficiency of the property manager on the basis of process examination (administration and renting)
- Analysis of the existing property management contract
- Evaluation of the rentability of the property, on the basis of technical, commercial and social environmental attributes, and the features of the property surveyed onsite

#### References

- Real estate corporation listed on the stock exchange
- Acquisition and Consulting Company of a Swiss fund initiator

We would be pleased to schedule a meeting to provide you with further reference projects and clients!